



Fishman Flooring Solutions
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Press Release

Fishman Honors Tarkett as

Vendor of the Year for 2022

BALTIMORE, MD., January 24, 2023 – Fishman Flooring Solutions, a leading distributor of flooring and flooring installation supplies, has named Tarkett its *Vendor of the Year* for 2022. The announcement was made at Fishman’s 2023 annual sales meeting, which took place January 17-19, 2023 in Baltimore Maryland. Fishman also honored Ryan Dufault of Novalis as its 2022 *Vendor Rep of the Year* at the meeting.

“2022 was a record year for Fishman in terms of sales and earnings, but we were challenged throughout the year with supply chain problems,” said Greg Vale, Fishman vice president of sales. “In situations where products are in short supply, continuous communication between a distributor and its vendors is vital to meeting marketplace demand. The unparalleled information sharing between Tarkett and Fishman and Ryan Dufault and Fishman enabled us to get Tarkett and Novalis products to our customers when and where they were needed. The awards Tarkett and Ryan received last week were in recognition of those outstanding communications efforts.”

Approximately 170 Fishman vendors, customers and employees participated in the event, making it the largest in-person sales meeting in the company’s history. Among the features of the meeting were a *Vendor Showcase*, where 35 Fishman vendor partners shared information on their products with the Fishman sales team and educational mini-sessions provided by Ardex, Mapei, Powerhold, Taylor Adhesives, and Traxx.

Fishman also recognized several members of its sales team for their outstanding performances in 2022. The Southeast Region, managed by Jay Harvey, was named *Region of the Year*. In addition, Daniel Koutavas was recognized as *Business Manager of the Year*; Tyler Harvey was named *Rookie of the Year*; and Kyle Chezem, Gary Crowe, and Michael Swoope were named *Transformers of the Year* for increasing sales substantially in their territories.

Fishman Flooring Solutions, headquartered in Baltimore, Maryland, is the “Solutions Provider” distributor of flooring and flooring installation products. It has approximately 265 employees and 39 branches serving Alabama, Delaware, Georgia, Indiana, Kentucky, Maryland, New Jersey, New York, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Virginia, West Virginia and the District of Columbia. The firm, a division of L. Fishman & Son, Inc., distributes more than 26,000 products for more than 150 vendor partners. For more information, please go to www.lfishman.com.